

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept./Water Reclamation

Vendor Name: Hudson Pumps and Equipment

Address: 3524 Craftsman Blvd, Lakeland, FL 33803

Phone: 863-665-7867 E-Mail: grsales@gormanrupp.com

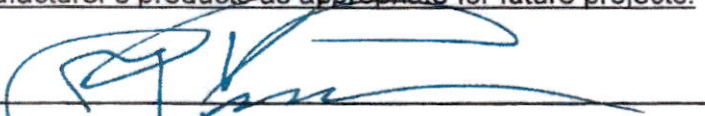
Price: \$242,754.00

Description of item to be procured: Gorman Rupp Pump

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Hudson Pump and Equipment is the exclusive, sole-source vendor for Gorman Rupp Pumps and supplier of replacement and repair parts.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: The Water Reclamation Division utilizes Gorman Rupp Pumps citywide for use as backup pumps for lift stations as well as transfer of canal water from one system to another. Other products are available on the marketplace but due to current design, dimensions, and layout, it is more cost effective to utilize Gorman Rupp Pump for this application at the Everest Water Reclamation Facility.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature: 

Approval: Procurement Manager Wanda Rupp 3/20/25
(not to exceed \$50,000.00)

Approval: City Manager Connie Baum 3/21/25
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Resolution 314-24 Council Approved 10/30/2024
line item #52 \$250,000 wrap



January 1, 2025

To: Whom It May Concern:

Subject: **Authorized Gorman-Rupp Municipal Engineered Systems Wastewater Sales Representation - Calendar Year 2025**

The Gorman-Rupp Company is a world leader in the production of pumps and package systems for a diversified market. Our marketing strategy has been to establish a network of factory authorized distributorships trained to apply equipment unique to specific hydraulic markets. Some examples of these markets areas are construction, petroleum, industrial, fire and municipal wastewater. Our representatives are specialists and very knowledgeable within their market area and dedicated to helping you select and maintain the proper equipment for your application.

Please be advised that Hudson Pump & Equipment is our authorized distributor for wastewater equipment, parts and repair for the territory defined below:

Florida: The State of Florida, excluding the panhandle counties of: Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Jackson, Washington, Bay, Calhoun, Liberty and Gulf.

Hudson Pump & Equipment is responsible for supplying all Gorman-Rupp pumps and Gorman-Rupp parts used in municipal sewage lift stations or treatment plants, including individual units installed in the municipal collection systems.

Hudson Pump & Equipment
3524 Craftsman Blvd.
Lakeland, FL 33803
Phone: (863) 665-7867
Fax: (863) 666-5649

We thank you for your interest in Gorman-Rupp products and look forward to working with you in any upcoming projects.

Kind Regards,

A handwritten signature in blue ink, appearing to read 'Vince Baldasare', with a horizontal line extending to the right.

Vince Baldasare, Sales Manager
Engineered System Sales

VB:kc

THE GORMAN-RUPP COMPANY • MANSFIELD DIVISION

P.O. Box 1217 • Mansfield, Ohio 44901-1217 • Tel: 419-755-1011 • Fax: 419-755-1251 • Email: grsales@gormanrupp.com • www.GRpumps.com